Exhibit A To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

> Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant McDermott, Will & 1850 K Street, N. Washington, D.C.			2. Registration No.
3. Name of foreign principal Comite De Soporte Al Comercio ("COSOSCO")		Diagonal 10-65 Zo Office 4	ne 01010
5. Indicate whether your foreign principal is one of the follow	ing type:		/
☐ Foreign government			
☐ Foreign political party			
☐ Foreign or ☐ domestic organization: If either, check one	e of the following:		
☐ Partnership	Committee ✓		
☐ Corporation	□ Voluntary group		
☐ Association	☐ Other (specify)		
☐ Individual—State his nationality	C	<u> </u>	
6. If the foreign principal is a foreign government, state:			
a) Branch or agency represented by the registrant.			
b) Name and title of official with whom registrant deals.	Not appl:	icable.	
7. If the foreign principal is a foreign political party, state:			
a) Principal address			
b) Name and title of official with whom registrant deals.	Not appli	icable.	
c) Principal aim			

8. If the foreign principal is not a foreign government or a foreign political party, a) State the nature of the business or activity of this foreign principal COSOSCO is a Committee composed of representatives from Guatemala's agribusiness, industrial and manufacturing groups. Its purpose is to monitor and promote Guatemalan trade and commerce. b) Is this foreign principal Directed by a foreign government, foreign political party, or other foreign principal........................ Yes 🗆 No 🛭 Financed by a foreign government, foreign political party, or other foreign principal.................. Yes 🗆 No 🖫 Subsidized in whole by a foreign government, foreign political party, or other foreign principal....... Yes 🗆 No 😥 Subsidized in part by a foreign government, foreign political party, or other foreign principal...... Yes D No 🗩 9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.) Not applicable. 10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Foreign principal is an organization of Guatemalan businesses

Date of Exhibit A

and trade associations.

6-8-93

Name and Title

Edward M. Ruckert, Partner

Signature

Exhibit B

To Registration Statement

OMR No. 1105 0007 Approval Expires Nov. 30, 1993

Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act. and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant

Name of Foreign Principal

McDermott, Will & Emery

Comite De Soporte Al Comercio ("COSOSCO")

Check Appropriate Boxes:

- 1.1X The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.[] The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding. McDermott is Washinton counsel to COSOSCO with respect to matters pertaining to U.S.-Guatemala trade relations. McDermott's responsibilities are primarily to monitor and promote U.S.-Guatemala trade relations (including GSP and CBI status) specifically as it may affect the interests of the agribusiness, industrial and manufacturing groups which are represented by COSOSCO.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant monitors developments in U.S.-Guatemala trade policy/law (including GSP and CBI status). To the extent the agribusiness, industrial and manufacturing groups represented by COSOSCO may be affected by U.S. trade policy/law, registrants consults with the government representatives as to the interests of the groups represented by COSOSCO.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes □ No □

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The registrant will monitor developments in US-Guatemala trade policy/law (including GSP/CBI status) and seek to promote Guatemalan trade interests by consulting with US Agency's and Congressional representatives.

Date of Exhibit B

Name and Title

Signature

6-18-93

Edward M. Ruckert

Partner

Political activity as defined in Section 1(0) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which interfas to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

McDermott, Will & Emery

A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

75 STATE STREET
BOSTON, MASSACHUSETTS 02109
617/345-5000

227 WEST MONROE STREET CHICAGO, ILLINOIS 60606 312/372-2000

2049 CENTURY PARK EAST LOS ANGELES, CALIFORNIA 90067 310/277-4110 1850 K STREET, N.W. WASHINGTON, D.C. 20006-2296

202/887-8000

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March 24, 1993

201 SOUTH BISCAYNE BOULEVARD MIAMI, FLORIDA 33131 305/358-3500

1301 DOVE STREET
NEWPORT BEACH, CALIFORNIA 92660
744851-0633

IZII AVENUE OF THE AMERICAS NEW YORK, NEW YORK 10036 212/768-5400

EDWARD M. RUCKERT

Lic. Paul A. Wever Q.
Vice-President Ejecutivo
Fundesa
Parque Gerencial Las Margaritas
Diagonal 6
10-65 Zona 10
Oficina 402
Guatemala, C.A.

Dear Mr. Wever:

We are pleased that you have engaged McDermott, Will & Emery to assist Fundesa in connection with the following sevices:

-0

- 1. Identify issues in the Legislative and Executive Branches which may impact Guatemalan exports to the United States.
- 2. Identify the key members of the Congress and the Executive Branch who may be involved in key issues of concern.
- 3. Provide an update of the political climate in the Congress and the Executive Branch, particularly on trade issues.
- 4. Assist Fundesa in preparing information for distribution before Congress and the Executive Branch on issues of concern.
- 5. Assist Fundesa in scheduling and preparing for meetings with members of Congress and the Executive Branch on key issues of concern, and accompanying Fundesa as requested to such meetings.

Lic. Paul A. Wever Q. March 24, 1993 Page 2

- 6. Identify non-confidential information being developed by the Executive Branch, including the State Department, USTR and FAS on Guatemala.
- 7. Identify Congressional hearings that may be of interest to Fundesa including those persons scheduled to testify and the scope of the hearings.

We look forward to working with you on this project and on others where we may be of service to you. This letter sets forth some of the terms on which we will provide professional services as well as our billing practices.

I will personally coordinate our firm's work on your behalf. From time to time, other attorneys and paralegals at the firm may work on your matters, depending upon their expertise and experience. My responsibilities include selecting personnel to provide your services in a cost-effective manner.

As we discussed, we appreciate the financial position of Fundesa. Our customary billing practice of charging for services on an hourly rate would exceed your resources. Therefore, we are willing to provide services as needed on a retainer basis and recognizes your limited resources. This should assist the organization's budget planning. It is suggested that the retainer be \$3,000 per month plus expenses through December 31, 1993. At that time, the relationship can be reviewed. It is expected that if the hours of service significantly exceed the retainer, then an appropriate financial adjustment will be made. Out of pocket expenses would be billed separately. These would include for example telephone, photocopy and transportation.

Our experience has taught us that by billing on a monthly basis, our clients are able to keep track of their budget for legal expenses. Our bills are due upon receipt. If you have any questions concerning our statements, please give me a call. I am always available to discuss them with you.

We look forward to a long and mutually beneficial relationship with you, and we thank you for giving us the opportunity to assist you on this project.

Lic. Paul A. Wever Q. March 24, 1993 Page 3

Very truly yours,

McDERMOTT, WILL & EMERY

By:

Edward M. Ruckert

\BFL\SHARED\WP\80ENGEMR.007/bl